

**CHSAA Budget Report: July 2024 through March 2025**

Approved at 4/21/25 Board of Directors Meeting

HISTORICALS		CURRENT YEAR				
ACTUAL 7/1/2022- 03/31/2023	ACTUAL 7/1/2023- 03/31/2024	ACTUAL 7/1/2024- 03/31/2025	BUDGET 7/1/2024- 03/31/2025	ADOPTED BUDGET 2024-2025	VARIANCE ACTUAL VS. BUDGET	VARIANCE 7/1/23-3/31/2024 7/1/24-3/31/2025
<b>Income:</b>						
<b>Membership Fees</b>						
\$ 966,417	\$ 960,649	\$ 1,008,721	\$ 971,177	\$ 971,177	\$ 37,544	\$ 48,072
\$ 365,760	\$ 350,760	\$ 371,708	\$ 365,072	\$ 365,072	\$ 6,636	\$ 20,948
\$ -	\$ -	\$ 492,700	\$ 493,700	\$ 493,700	\$ (1,000)	\$ 492,700
\$ 24,000	\$ 15,335	\$ 16,551	\$ 16,500	\$ 16,500	\$ 51	\$ 1,216
\$ -	\$ 5,475	\$ 1,775	\$ -	\$ -	\$ 1,775	\$ (3,700)
<b>\$ 1,356,177</b>	<b>\$ 1,332,219</b>	<b>\$ 1,891,455</b>	<b>\$ 1,846,449</b>	<b>\$ 1,846,449</b>	<b>\$ 45,006</b>	<b>\$ 559,236</b>
<b>Programs</b>						
\$ 12,680	\$ -	\$ 1,000	\$ -	\$ -	\$ 1,000	\$ 1,000
\$ -	\$ 5,820	\$ 11,793	\$ 6,900	\$ 6,900	\$ 4,893	\$ 5,973
\$ -	\$ 9,394	\$ 1,937	\$ 9,650	\$ 9,650	\$ (7,713)	\$ (7,457)
\$ 72,293	\$ 68,908	\$ 74,413	\$ 68,500	\$ 70,500	\$ 5,913	\$ 5,505
\$ 50,905	\$ 50,680	\$ 51,535	\$ 50,880	\$ 50,880	\$ 655	\$ 855
\$ 190,850	\$ 192,921	\$ 188,518	\$ 190,000	\$ 190,000	\$ (1,482)	\$ (4,403)
\$ 18,770	\$ 11,081	\$ 19,152	\$ 10,000	\$ 10,000	\$ 9,152	\$ 8,071
\$ 2,236	\$ 104	\$ -	\$ 600	\$ 10,700	\$ (600)	\$ (104)
<b>\$ 347,734</b>	<b>\$ 338,909</b>	<b>\$ 348,348</b>	<b>\$ 336,530</b>	<b>\$ 348,630</b>	<b>\$ 11,818</b>	<b>\$ 9,439</b>
<b>Officials</b>						
\$ 91,479	\$ 80,087	\$ 83,089	\$ 66,062	\$ 97,495	\$ 17,027	\$ 3,002
\$ 13,150	\$ 13,150	\$ 13,100	\$ 13,150	\$ 18,810	\$ (50)	\$ (50)
\$ 15,939	\$ 14,926	\$ 16,181	\$ 14,685	\$ 29,100	\$ 1,496	\$ 1,255
<b>\$ 120,568</b>	<b>\$ 108,163</b>	<b>\$ 112,370</b>	<b>\$ 93,897</b>	<b>\$ 145,405</b>	<b>\$ 18,473</b>	<b>\$ 4,207</b>
<b>Corporate Partnerships</b>						
\$ 418,025	\$ 110,215	\$ 56,467	\$ 47,250	\$ 647,500	\$ 9,217	\$ (53,748)
\$ 121,484	\$ 182,396	\$ 310,111	\$ 184,059	\$ 267,959	\$ 126,053	\$ 127,715
\$ 44,043	\$ 55,537	\$ 53,333	\$ 106,666	\$ 160,000	\$ (53,333)	\$ (2,204)
\$ -	\$ 13,908	\$ -	\$ -	\$ -	\$ -	\$ (13,908)
<b>\$ 583,552</b>	<b>\$ 362,057</b>	<b>\$ 419,911</b>	<b>\$ 337,975</b>	<b>\$ 1,075,459</b>	<b>\$ 81,937</b>	<b>\$ 57,854</b>
<b>Other Income</b>						
\$ 9,843	\$ 13,139	\$ 10,920	\$ 9,500	\$ 10,000	\$ 1,420	\$ (2,219)
\$ 7,600	\$ 70,871	\$ 137,759	\$ 60,000	\$ 80,000	\$ 77,759	\$ 66,888
\$ 259,117	\$ 9,175	\$ 1,893	\$ 1,500	\$ 2,000	\$ 393	\$ (7,282)
<b>\$ 276,560</b>	<b>\$ 93,184</b>	<b>\$ 150,572</b>	<b>\$ 71,000</b>	<b>\$ 92,000</b>	<b>\$ 79,572</b>	<b>\$ 57,388</b>
<b>Sports &amp; Activities</b>						
<b>Fall</b>						
\$ 25,500	\$ 29,675	\$ 33,000	\$ 25,000	\$ 25,000	\$ 8,000	\$ 3,325
\$ 16,676	\$ 15,342	\$ 15,879	\$ 15,000	\$ 15,000	\$ 879	\$ 537
\$ -	\$ -	\$ 53,106	\$ 2,500	\$ 2,500	\$ 50,606	\$ 53,106
\$ 286,504	\$ 568,655	\$ 201,763	\$ 194,000	\$ 194,000	\$ 7,763	\$ (366,892)
\$ -	\$ 5,050	\$ -	\$ -	\$ 5,000	\$ -	\$ (5,050)
\$ 10,988	\$ 11,682	\$ 14,396	\$ 13,016	\$ 13,016	\$ 1,380	\$ 2,714
\$ 90,788	\$ 102,357	\$ 93,197	\$ 78,625	\$ 78,625	\$ 14,572	\$ (9,160)
\$ 64,952	\$ 78,886	\$ 65,590	\$ 70,863	\$ 70,863	\$ (5,273)	\$ (13,296)
\$ 203,527	\$ 221,850	\$ 222,541	\$ 222,500	\$ 222,500	\$ 41	\$ 691
\$ 1,500	\$ 400	\$ 400	\$ 400	\$ 400	\$ -	\$ -
\$ 1,690	\$ 2,898	\$ 2,878	\$ 2,300	\$ 2,300	\$ 578	\$ (20)
\$ 203,652	\$ 263,025	\$ 176,757	\$ 185,934	\$ 185,934	\$ (9,177)	\$ (86,268)
<b>\$ 905,777</b>	<b>\$ 1,299,820</b>	<b>\$ 879,507</b>	<b>\$ 810,138</b>	<b>\$ 815,138</b>	<b>\$ 69,369</b>	<b>\$ (420,313)</b>
<b>Winter</b>						
\$ 845,225	\$ 879,812	\$ 645,820	\$ 792,818	\$ 792,818	\$ (146,998)	\$ (233,992)
\$ 74,886	\$ 106,838	\$ 62,422	\$ 85,000	\$ 85,000	\$ (22,578)	\$ (44,416)
\$ 500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
\$ 28,073	\$ 33,104	\$ 34,190	\$ 28,000	\$ 28,000	\$ 6,190	\$ 1,086
\$ 55,986	\$ 57,546	\$ 59,574	\$ 55,500	\$ 55,500	\$ 4,074	\$ 2,028
\$ 569,636	\$ 581,039	\$ 527,055	\$ 552,750	\$ 552,750	\$ (25,695)	\$ (53,984)
<b>\$ 1,574,306</b>	<b>\$ 1,658,339</b>	<b>\$ 1,329,061</b>	<b>\$ 1,514,068</b>	<b>\$ 1,514,068</b>	<b>\$ (185,007)</b>	<b>\$ (329,278)</b>
<b>Spring</b>						
\$ 103	\$ 430	\$ 2,000	\$ -	\$ 96,757	\$ 2,000	\$ 1,570
\$ 798	\$ 1,284	\$ 1,141	\$ 500	\$ 36,500	\$ 641	\$ (143)
\$ -	\$ 5,050	\$ -	\$ -	\$ 5,000	\$ -	\$ (5,050)
\$ -	\$ 267	\$ -	\$ -	\$ 56,900	\$ -	\$ (267)
\$ 275	\$ -	\$ -	\$ -	\$ 29,200	\$ -	\$ -
\$ 61,765	\$ 75,420	\$ 61,428	\$ 18,625	\$ 74,500	\$ 42,803	\$ (13,992)
\$ 750	\$ 330	\$ 8,152	\$ -	\$ 80,230	\$ 8,152	\$ 7,822
\$ 51,266	\$ 30,149	\$ 21,479	\$ 6,352	\$ 63,524	\$ 15,127	\$ (8,670)
\$ -	\$ -	\$ -	\$ -	\$ 37,412	\$ -	\$ -
\$ 2,400	\$ -	\$ 1,500	\$ -	\$ 400	\$ 1,500	\$ 1,500
\$ 1,140	\$ 2,250	\$ 5,250	\$ -	\$ 213,000	\$ 5,250	\$ 3,000
\$ -	\$ -	\$ 2,760	\$ -	\$ 27,287	\$ 2,760	\$ 2,760
<b>\$ 118,497</b>	<b>\$ 115,180</b>	<b>\$ 103,710</b>	<b>\$ 25,477</b>	<b>\$ 720,710</b>	<b>\$ 78,233</b>	<b>\$ (11,470)</b>
<b>\$ 2,598,580</b>	<b>\$ 3,073,339</b>	<b>\$ 2,312,278</b>	<b>\$ 2,349,683</b>	<b>\$ 3,049,916</b>	<b>\$ (37,405)</b>	<b>\$ (761,061)</b>
<b>\$ 5,283,171</b>	<b>\$ 5,307,870</b>	<b>\$ 5,234,934</b>	<b>\$ 5,035,534</b>	<b>\$ 6,557,859</b>	<b>\$ 199,400</b>	<b>\$ (72,936)</b>

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HISTORICALS		CURRENT YEAR					
ACTUAL 7/1/2022- 03/31/2023	ACTUAL 7/1/2023- 03/31/2024		ACTUAL 7/1/2024- 03/31/2025	BUDGET 7/1/2024- 03/31/2025	ADOPTED BUDGET 2024-2025	VARIANCE ACTUAL VS. BUDGET	VARIANCE 7/1/23-3/31/2024 7/1/24-3/31/2025
		<b>Expenses:</b>					
		<b>Programs</b>					
\$ 650	\$ -	Middle School / Junior High Expenses	\$ -	\$ 750	\$ 750	\$ (750)	\$ -
\$ 43,530	\$ 26,917	All School Summit Expense	\$ 36,569	\$ 27,455	\$ 27,455	\$ 9,114	\$ 9,652
\$ -	\$ 18,329	Womens Leadership Conference Expenses	\$ 20,256	\$ 17,000	\$ 17,000	\$ 3,256	\$ 1,927
\$ -	\$ 4,438	NHS Conference Expenses	\$ 4,243	\$ 6,438	\$ 6,438	\$ (2,195)	\$ (195)
\$ -	\$ -	Coaching Development Expenses	\$ -	\$ 10,000	\$ 10,000	\$ (10,000)	\$ -
\$ 32,905	\$ 35,295	Electronic Platform	\$ 37,945	\$ 36,195	\$ 36,195	\$ 1,750	\$ 2,650
		Courtesy Card Expense		\$ -	\$ -	\$ -	\$ -
\$ 67,526	\$ 53,311	Hall of Fame	\$ 56,473	\$ 53,500	\$ 53,500	\$ 2,973	\$ 3,162
\$ 36,129	\$ 27,053	Communications and Website Expense	\$ 20,040	\$ 27,837	\$ 33,263	\$ (7,797)	\$ (7,013)
\$ -	\$ -	Sportsmanship	\$ -	\$ 10,000	\$ 10,000	\$ (10,000)	\$ -
\$ 18,872	\$ 19,885	Printing/Member Publications	\$ 16,405	\$ 19,200	\$ 19,200	\$ (2,795)	\$ (3,480)
<b>\$ 199,612</b>	<b>\$ 185,228</b>	<b>Total Programs</b>	<b>\$ 191,931</b>	<b>\$ 208,375</b>	<b>\$ 213,801</b>	<b>\$ (16,444)</b>	<b>\$ 6,703</b>
		<b>Officials</b>					
\$ 58,348	\$ 36,210	Officials Expense	\$ 34,536	\$ 31,152	\$ 34,152	\$ 3,384	\$ (1,674)
\$ 51,419	\$ 40,482	Officials Background Checks & Insurance	\$ 50,828	\$ 55,085	\$ 70,285	\$ (4,257)	\$ 10,346
\$ 72,330	\$ 53,352	Rule Book Expense	\$ 58,146	\$ 55,000	\$ 55,000	\$ 3,146	\$ 4,794
<b>\$ 182,097</b>	<b>\$ 130,044</b>	<b>Total Officials</b>	<b>\$ 143,510</b>	<b>\$ 141,237</b>	<b>\$ 159,437</b>	<b>\$ 2,273</b>	<b>\$ 13,466</b>
		<b>Committees</b>					
\$ 50,021	\$ 63,799	Board of Directors	\$ 53,397	\$ 47,479	\$ 89,679	\$ 5,918	\$ (10,402)
\$ 44,466	\$ 25,844	Legislative Council	\$ 15,816	\$ 22,500	\$ 45,000	\$ (6,684)	\$ (10,028)
\$ 3,860	\$ 7,692	Other Committees	\$ 30,692	\$ 10,000	\$ 13,000	\$ 20,692	\$ 22,999
\$ 18,577	\$ 25,420	National Meetings	\$ 19,529	\$ 20,875	\$ 45,750	\$ (1,346)	\$ (5,891)
\$ -	\$ 37,078	Section 6	\$ 11,029	\$ 11,565	\$ 11,565	\$ (536)	\$ (26,049)
<b>\$ 116,924</b>	<b>\$ 159,834</b>	<b>Total Committees</b>	<b>\$ 130,463</b>	<b>\$ 112,419</b>	<b>\$ 204,994</b>	<b>\$ 18,044</b>	<b>\$ (29,371)</b>
		<b>Operating Expenses</b>					
\$ 139,547	\$ 145,746	Corporate Insurance	\$ 166,363	\$ 159,964	\$ 159,964	\$ 6,399	\$ 20,617
\$ 32,041	\$ 50,503	Audit & Tax Expense	\$ 20,153	\$ 26,750	\$ 28,750	\$ (6,597)	\$ (30,350)
\$ 21,019	\$ 11,904	Legal	\$ 28,046	\$ 22,500	\$ 30,000	\$ 5,546	\$ 16,142
\$ 21,600	\$ 23,400	Legislative Services	\$ 27,900	\$ 27,300	\$ 36,600	\$ 600	\$ 4,500
\$ 11,671	\$ 12,024	Auto Insurance	\$ 15,576	\$ 12,220	\$ 12,220	\$ 3,356	\$ 3,552
\$ 44,480	\$ 47,873	Automobiles	\$ 49,730	\$ 53,206	\$ 70,940	\$ (3,476)	\$ 1,857
\$ 60,632	\$ 72,747	Building Maintenance & Utilities	\$ 58,967	\$ 76,215	\$ 109,619	\$ (17,248)	\$ (13,780)
\$ 55,400	\$ 23,307	Business Lease & Equipment	\$ 34,118	\$ 29,538	\$ 39,384	\$ 4,580	\$ 10,811
\$ 36,186	\$ 53,794	Software & IT	\$ 27,040	\$ 31,212	\$ 41,616	\$ (4,172)	\$ (26,754)
\$ 79,771	\$ 31,467	Office Supplies / Miscellaneous	\$ 55,831	\$ 57,500	\$ 75,000	\$ (1,669)	\$ 24,364
\$ 46,694	\$ 52,685	Phone, Internet & Postage	\$ 47,518	\$ 59,953	\$ 79,936	\$ (12,435)	\$ (5,167)
\$ 8,420	\$ 8,792	Prof. Organization Membership Dues & Fees	\$ 6,957	\$ 4,038	\$ 9,038	\$ 2,919	\$ (1,835)
\$ 4,672	\$ 6,761	Staff Development	\$ 3,478	\$ 5,400	\$ 11,051	\$ (1,922)	\$ (3,283)
\$ 17,259	\$ 21,916	Travel & Meals	\$ 15,752	\$ 23,800	\$ 30,400	\$ (8,048)	\$ (6,164)
\$ 1,505	\$ 3,582	Merchant & Bank Fees	\$ 3,058	\$ 2,838	\$ 3,783	\$ 220	\$ (524)
\$ -	\$ -	Depreciation	\$ -	\$ -	\$ 45,000	\$ -	\$ -
<b>\$ 580,896</b>	<b>\$ 566,502</b>	<b>Total Operating Expenses</b>	<b>\$ 560,487</b>	<b>\$ 592,434</b>	<b>\$ 783,301</b>	<b>\$ (31,947)</b>	<b>\$ (6,014)</b>
		<b>Wages and Benefits</b>					
\$ 1,055,345	\$ 1,254,648	Salaries	\$ 1,347,959	\$ 1,354,719	\$ 1,806,737	\$ (6,760)	\$ 93,311
\$ 17,707	\$ 24,994	Overtime (moved to be listed within sports/activities)	\$ -	\$ 20,000	\$ 30,000	\$ (20,000)	\$ (24,994)
\$ -	\$ 10,925	Contractors	\$ 36,660	\$ 10,000	\$ 13,000	\$ 26,660	\$ 25,735
\$ 32,462	\$ 21,559	Payroll Taxes and Expense	\$ 22,202	\$ 25,200	\$ 33,600	\$ (2,998)	\$ 643
\$ 11,522	\$ 16,178	Sick/Vacation Payout	\$ 2,164	\$ -	\$ 5,000	\$ 2,164	\$ (14,014)
\$ 117,819	\$ 124,737	Employee Insurance	\$ 149,718	\$ 146,853	\$ 195,803	\$ 2,865	\$ 24,981
\$ 232,794	\$ 277,210	Employee Retirement (PERA)	\$ 295,741	\$ 292,755	\$ 390,436	\$ 2,986	\$ 18,531
\$ 1,927	\$ 2,859	Worker's Compensation	\$ 5,156	\$ 3,510	\$ 4,680	\$ 1,646	\$ 2,297
<b>\$ 1,469,576</b>	<b>\$ 1,733,110</b>	<b>Total Wages and Benefits</b>	<b>\$ 1,859,600</b>	<b>\$ 1,853,036</b>	<b>\$ 2,479,256</b>	<b>\$ 6,564</b>	<b>\$ 126,490</b>
		<b>Other Expenses</b>					
\$ 24,917	\$ 24,893	Corporate Promotions	\$ 24,367	\$ 10,800	\$ 10,800	\$ 13,567	\$ (526)
\$ -	\$ 15,407	Merchandise Venue Commission Expense	\$ 17,305	\$ 24,000	\$ 24,000	\$ (6,695)	\$ 1,898
\$ 9,843	\$ 13,139	Foundation Games Reimbursement to Foundation	\$ 10,920	\$ 9,500	\$ 10,000	\$ 1,420	\$ (2,219)
<b>\$ 34,760</b>	<b>\$ 53,439</b>	<b>Total Other Expenses</b>	<b>\$ 52,592</b>	<b>\$ 44,300</b>	<b>\$ 44,800</b>	<b>\$ 8,292</b>	<b>\$ (847)</b>

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HISTORICALS		CURRENT YEAR				
ACTUAL 7/1/2022- 03/31/2023	ACTUAL 7/1/2023- 03/31/2024	ACTUAL 7/1/2024- 03/31/2025	BUDGET 7/1/2024- 03/31/2025	ADOPTED BUDGET 2024-2025	VARIANCE ACTUAL VS. BUDGET	VARIANCE 7/1/23-3/31/2024 7/1/24-3/31/2025
<b>Sports &amp; Activities</b>						
<b>Fall</b>						
\$ 41,638	\$ 47,127	\$ 50,851	\$ 51,483	\$ 51,483	\$ (632)	\$ 3,724
\$ 5,768	\$ 5,986	\$ 8,669	\$ 6,286	\$ 6,286	\$ 2,383	\$ 2,683
\$ -	\$ -	\$ 39,596	\$ 7,500	\$ 7,500	\$ 32,096	\$ 39,596
\$ 17,354	\$ 84,159	\$ 110,917	\$ 98,456	\$ 98,456	\$ 12,461	\$ 26,758
\$ 17,963	\$ 18,562	\$ 21,836	\$ 24,529	\$ 24,529	\$ (2,693)	\$ 3,274
\$ 20,703	\$ 21,910	\$ 28,001	\$ 23,710	\$ 23,710	\$ 4,291	\$ 6,091
\$ 38,361	\$ 42,885	\$ 52,900	\$ 45,460	\$ 45,460	\$ 7,440	\$ 10,015
\$ 36,334	\$ 40,901	\$ 46,412	\$ 43,863	\$ 43,863	\$ 2,549	\$ 5,511
\$ 90,810	\$ 149,717	\$ 161,338	\$ 158,432	\$ 158,432	\$ 2,906	\$ 11,621
\$ 16,780	\$ 19,485	\$ 22,301	\$ 17,943	\$ 17,943	\$ 4,358	\$ 2,816
\$ 2,545	\$ 3,881	\$ 4,731	\$ 4,042	\$ 4,042	\$ 689	\$ 850
\$ 87,668	\$ 168,470	\$ 170,966	\$ 183,685	\$ 183,685	\$ (12,719)	\$ 2,496
<b>\$ 375,924</b>	<b>\$ 603,083</b>	<b>\$ 718,518</b>	<b>\$ 665,389</b>	<b>\$ 665,389</b>	<b>\$ 53,129</b>	<b>\$ 115,435</b>
<b>Winter</b>						
\$ 391,517	\$ 522,358	\$ 538,222	\$ 525,192	\$ 525,192	\$ 13,030	\$ 15,864
\$ 38,049	\$ 46,066	\$ 50,906	\$ 51,829	\$ 51,829	\$ (923)	\$ 4,840
\$ 5,915	\$ 3,797	\$ 8,925	\$ 8,794	\$ 8,794	\$ 131	\$ 5,128
\$ 19,239	\$ 31,270	\$ 39,053	\$ 40,468	\$ 40,468	\$ (1,415)	\$ 7,783
\$ 46,898	\$ 52,551	\$ 54,004	\$ 55,788	\$ 55,788	\$ (1,784)	\$ 1,453
\$ 495,961	\$ 541,495	\$ 606,271	\$ 543,660	\$ 543,660	\$ 62,611	\$ 64,776
<b>\$ 997,579</b>	<b>\$ 1,197,537</b>	<b>\$ 1,297,381</b>	<b>\$ 1,225,731</b>	<b>\$ 1,225,731</b>	<b>\$ 71,650</b>	<b>\$ 99,844</b>
<b>Spring</b>						
\$ 527	\$ 12,282	\$ 777	\$ -	\$ 96,462	\$ 777	\$ (11,505)
\$ 14,424	\$ 9,862	\$ 17,101	\$ 8,500	\$ 17,000	\$ 8,601	\$ 7,239
\$ 7,845	\$ 263	\$ 4,540	\$ -	\$ 27,539	\$ 4,540	\$ 4,277
\$ 90	\$ -	\$ 135	\$ -	\$ 17,861	\$ 135	\$ 135
\$ 90	\$ 160	\$ 40	\$ -	\$ 15,713	\$ 40	\$ (120)
\$ 19,216	\$ 37,961	\$ 13,787	\$ -	\$ 76,500	\$ 13,787	\$ (24,174)
\$ 500	\$ 2,302	\$ 2,059	\$ -	\$ 43,928	\$ 2,059	\$ (243)
\$ 114,588	\$ 16,773	\$ 18,485	\$ 3,019	\$ 60,380	\$ 15,466	\$ 1,712
\$ 215	\$ -	\$ -	\$ -	\$ 35,505	\$ -	\$ -
\$ 849	\$ -	\$ 1,045	\$ -	\$ 25,128	\$ 1,045	\$ 1,045
\$ (1,080)	\$ 1,617	\$ 2,433	\$ -	\$ 157,472	\$ 2,433	\$ 816
\$ 406	\$ -	\$ (61)	\$ -	\$ 24,000	\$ (61)	\$ (61)
<b>\$ 157,670</b>	<b>\$ 81,220</b>	<b>\$ 60,341</b>	<b>\$ 11,519</b>	<b>\$ 597,488</b>	<b>\$ 48,822</b>	<b>\$ (20,879)</b>
<b>\$ 1,531,173</b>	<b>\$ 1,881,840</b>	<b>\$ 2,076,240</b>	<b>\$ 1,902,639</b>	<b>\$ 2,488,608</b>	<b>\$ 173,601</b>	<b>\$ 194,400</b>
<b>\$ 4,115,038</b>	<b>\$ 4,709,996</b>	<b>\$ 5,014,823</b>	<b>\$ 4,854,440</b>	<b>\$ 6,374,197</b>	<b>\$ 160,383</b>	<b>\$ 304,827</b>
<b>\$ 1,168,133</b>	<b>\$ 597,875</b>	<b>\$ 220,111</b>	<b>\$ 181,094</b>	<b>\$ 183,662</b>	<b>\$ 39,017</b>	<b>\$ (377,764)</b>
22%	11%	4%	4%	3%		
	Net Profit Margin					